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Message Text

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70
ACTION EB-07

INFO OCT-01 EUR-12 ISO-00 CAB-02 CIAE-00 COME-00 DODE-00

DOTE-00 INR-07 NSAE-00 FAA-00 L-02 NSC-05 SS-15 /051 W
---------- 034088
R 151218Z MAY 75
FM AMEMBASSY WARSAW
TO SECSTATE WASHDC 4948

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E.O. 11652: N/A
TAGS: EAIR, PO
SUBJECT: CIVAIR CONSULTATIONS

REF: STATE 109622

1. THE INITIAL POLISH REACTION ON MAY 14 TO CONTENTS OF REFTEL WAS ONE OF DISMAY THAT WE SEEMED NOW TO BE DECLINING TO HOLD CONSULTATIONS TO WHICH THE POLES THOUGHT WE HAD ALREADY AGREED. SIMILAR SURPRISE WAS ALSO EXPRESSED BY FOREIGN OFFICE OFFICIALS OVER THE IMPORTANCE WE SEEMED TO BE GIVING TO THE FAILURE OF LOT TO PUBLISH PAN AMERICAN'S SUMMER SCHEDULES. IN THE COURSE OF THE SUBSEQUENT CONVERSATION IT BECAME CLEAR THAT THE FOREIGN OFFICE HAD NOT YET RECEIVED A REPORT FROM ITS WASHINGTON EMBASSY ON RECENT DEVEL-OPMENTS. MFA REPRESENTATIVES SAID THEY WOULD CIRCU-LATE OUR LATEST VIEWS IN THE POLISH GOVERNMENT AND RESPOND TO US AS PROMPTLY AS POSSIBLE. WE POINTED OUT THAT THE U.S. SIDE WAS NOT REFUSING TO HOLD CONSULTAIONS BUT MERELY SUGGESTING THAT FURTHER INTER-CARRIER TALKS MIGHT BE FRUITFUL AND COULD PROVIDE A MORE RAPID SOLUTION TO OUTSTANDING PROBLEMS.

2. ON MAY 15, MR THOMAS FLANAGAN, SENIOR VICE PRESI-DENT OF PAN AMERICAN, ARRIVED IN WARSAW ON A "VACATION TRIP". AFTER CALLING ON THE EMBASSY TO DISCUSS THE
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CURRENT SITUATION, HE HELD TALKS THE MORNING OF MAY 16

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WITH PRESIDENT WILANOWSKI OF LOT. IT WAS AGREED
THAT LOT WOULD SEND A THREE-MAN TEAM TO NEW YORK ON
SUNDAY, MAY 18, TO DISCUSS MATTERS THERE WITH PAN AMERICAN
ON MAY 20 AND 21. FLANAGAN BELIEVES IT WILL PROBABLY
BE POSSIBLE TO ARRANGE A SATISFACTORY MODUS VIVENDI
FOR THE SUMMER OF 1975. HE HAS SUGGESTED TO LOT THAT
FURTHER INTER-CARRIER TALKS TAKE PLACE IN JULY AND
THAT, IF THE RESULT OF THESE IS SATISFACTORY, THE
POLES MIGHT WISH TO CONSIDER POSTPONING INTER-GOVERN-
MENTAL CONSULTATIONS UNTIL LATE FALL, BY WHICH TIME
IT WILL IN ANY CASE BE NECESSARY TO DISCUSS RENEWAL
OF THE AIR-TRANSPORT AGREEMENT.

3. COMMENT: PANAM NOW SEEMS WILLING TO SETTLE FOR
LOT'S AGREEMENT TO SELL TICKETS ON PANAM TO CHICAGO
FOR ZLOTYS IN EXCHANGE FOR PANAM SUPPORT FOR A FOURTH
LOT FREQUENCY TO NEW YORK THIS SUMMER. THE EMBASSY
BELIEVES THIS WOULD BE A VERY PRACTICAL SOLUTION TO
THE CURRENT PROBLEMS. WE ARE SURE THAT SOME FORMULA CAN BE
FOUND TO PRESERVE THE POINT
OF PRINCIPLE CONCERNING LOT'S OBLIGATION TO SELL
FOR ZLOTYS ON THE ENTIRE PANAM ROUTE NETWORK. IN FACT,
THE FOREIGN OFFICE INFORMED US THAT LOT SOLD OVER
FOUR HUNDRED THOUSAND DOLLARS WORTH OF TRAVEL ON
PANAM'S NON-US ROUTES IN 1974 FOR ZLOTYS. WHILE THIS
IS CLEARLY GOVERNMENTAL RATHER THAN PRIVATE TRAVEL,
IT NEVERTHELESS, CONSISTS OF ZLOTY SALES AS CONTEMPLATED
IN THE AGREEMENT.
DAVIES

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